NO. HORT/D-1027/Pt.II(IBDC)/2026-27/28 Dated Shillong the 3rd November 2026

Expression of Interest (EOI)

The Directorate of Horticulture, Government of Meghalaya invites Expression of Interest (EOI) from interested and eligible organizations to "***Operationalize the Integrated Beekeeping Development Centre at Sambrak, North Garo Hills and develop the centre as a knowledge, training and marketing hub for apiculture in the State***"

Details of the EOI and other related documents are available for download from the Department's website at www.megagriculture.gov.in.

Applications are to be submitted on or before the 18th November 2026 in a sealed envelope addressed to the Director of Horticulture, Lower Cleve Colony, Shillong-793003.

Director of Horticulture
Meghalaya, Shillong

(ANNEXURE-1)
FORM -I

EOI Letter:

To,

The Director of Horticulture
Meghalaya, Shillong

Sub: EOI for the ***Selection to "Operationalize the Integrated Beekeeping Development Centre at Sambrak, North Garo Hills and develop the Centre as a knowledge, training and marketing hub for apiculture in the State.***

Sir,

The undersigned having read and examined in detail all the EOI documents pertaining to your assignment: do hereby express the interest for the work as specified in the scope of work.

Sl. No.	Description	Response
1.	Name of the agency	
2.	Address	
3.	Name, designation & address of the person to whom all references shall be made.	
4.	Telephone (with STD code)	
5.	Mobile No. of the contact person	
6.	Email of the contact person	
7.	Fax No. (with STD code)	

We have enclosed the following documents:
1. Letter of Authorization for Authorized Representative.
2. Form I should be submitted on the Company's letter head duly seal and signed by the authorized person
3. Detail of experience in Form-II
4. Affidavit or Self Declaration of eligibility in Form –II
5. Self-Attested copies of Supporting Documents.

I or We hereby declare that my or our EOI is made in good faith and the information contained is true and correct to the best of my or our knowledge and belief.

Thanking you,

Yours faithfully,

(Signature of the Applicant) Name:
Designation:
Seal: address
Date & Place

Witness by: Signature
Name & Address
Date & place

(ANNEXURE – II)

FORM – II

DETAILS OF EXPERIENCE:

References related to *"Operationalization of Integrated Beekeeping Development Centre at Sambrak, North Garo Hills and develop the Centre as a knowledge, training and marketing hub for apiculture in the State.*

Sl. No.	Name & Address of the Client	Date of commencing of the work	Date of Completion	Website	Value of the Project (in Rs)
1					
2					
3					
4					

Note:

1. Please submit copies of the design, machinery and technological interventions for the projects mentioned in the table (Form-II)

2. Please also note that the copies of work orders and satisfactory completion certificate from the customers shall be required to be submitted for all the references mentioned above.

(ANNEXURE-3)

FORM- III

SELF- DECLARATION:

I,_____ , S/o Sh._____ , resident of _____,
working as _____ in _____, do hereby solemnly declare and affirm as under:

1. The information and statements in the EOI for ***"Operationalization of Integrated Beekeeping Development Centre at Sambrak, North Garo Hills and develop the Centre as a knowledge, training and marketing hub for apiculture in the State***, are given by me as I am competent to sign the EOI

2. That my application shall be excluded from the selection procedure, if it is found by the Directorate of Horticulture that I was, either before the submission of EOI or after acceptance of my EOI, bankrupt.

3. ..... (The other declarations are to be suitably inserted)

4 .....

5. .....

DEPONENT

VERIFICATION:

I, _____ S/o _____, further declare that my above statement is true and complete to the best of my knowledge and nothing has been concealed therein

DEPONENT

In response to your call for Expression of Interest, I or We hereby declare that I or we:

1. The firm/ organisation being represented does affirm the acceptance of any said terms and conditions of this EOI and its selection procedure.
2. Agree that there is no potential conflict of interest.
3. Fully recognize and accept that any inaccurate or incomplete information deliberately provided in this EOI may result in my or our exclusion form this or other contracts funded by the Authority.

(Signature of the applicant or of authorized representative with company seal)

(ANNEXURE – 4)

FORM IV

Pre-Bid Queries format

"Pre-Bid queries" must be submitted in the WORD format as given below.

Sub: EOI for ***"Operationalization of Integrated Beekeeping Development Centre at Sambrak, North Garo Hills and develop the Centre as a knowledge, training and marketing hub for apiculture in the State.***

Sl. No.	Part	Clause No. and Page No.	Original Clause in the EOI	Change Requested/ Clarification required

Name and complete official address of the Applicant

Name of Applicant's Contact Person:
Email :
Mobile No:
Telephone:
Fax No. :

Signature:
Name of Authorized signatory: Company seal:
Date and Stamped

Invitation for Expression of Interest (EOI) to **"Operationalize the Integrated Beekeeping Development Centre at Sambrak, North Garo Hills and develop the centre as a knowledge, training and marketing hub for apiculture in the State"**

Client: Directorate of Horticulture, Government of Meghalaya, Shillong.

EOI title: Operationalization of the Integrated Beekeeping Development Centre at Sambrak, North Garo Hills and develop the centre as a knowledge, training and marketing hub for apiculture in the State".

EOI Ref No: HORT/D-1027/Pt.II(IBDC)/2026-27/28 Dtd Shillong the 3rd Nov 2026

Activity	Schedule
Publishing of EOI on the portal	6th November 2026
Last date of receiving EOI	18th November 2026
Email ID for submission of queries citing the EOI Ref No. as the subject	*hort-meg@nic.in*
Last date for submission of queries	13th November 2026
EOI submission mode	Physical mode/courier/speed post/registered post
Address for communication and submission of EOI	Director of Horticulture Directorate of Horticulture Lower Cleve Colony Shillong, Meghalaya-793003.

Expression of Interest (EOI) to **"Operationalize the Integrated Beekeeping Development Centre at Sambrak, North Garo Hills and develop the centre as a knowledge, training and marketing hub for apiculture in the State".**

1. Introduction:

The Directorate of Horticulture, Department of Agriculture and Farmers' Welfare is implementing the Apiculture Mission 2.0 in the State. The major objectives of the mission are to build capacities of the individuals engaged in the honey value chain and augment honey production, processing, and marketing capacity in Meghalaya.

In line with the objective of the mission to build capacities of individuals engaged and individuals desiring to take up apiculture, the Department has established an Integrated Beekeeping Development Centre at Sambrak in North Garo Hills through the Ministry of Tribal Affairs Scheme (MOTA). The IBDC at Sambrak, North Garo Hills, consist of two (2) sections- Training section and Processing section. The training section houses furnished training halls, dormitories, dining rooms and is provided with basic amenities including separate toilets for ladies & gents, running water, etc. The processing section is equipped with a bee-boxes manufacturing unit, a processing unit with 100kg/hr capacity machine and a basic testing lab.

The various infrastructure components of the IBDC at Sambrak include:

Training Section:

Sl No	Particular	Nos.
1	Water Bore Well House	1
2	Staging Tank (Water Filter Storage)	1
3	Water Storage Tank	2
4	Guest Room	2
5	Conference Room	1
6	Office Room	3

7	Canteen Room	1
8	Seminar Room	1
9	Class Room	2
10	Ladies Dormitory (15 Beds)	1
11	Gents Dormitory (15 beds)	1
12	Ladies Toilet	1
13	Gents Toilet	1
14	Septic Tank	2
15	Generator Platform	1

Processing Section:

Sl. No.	Particular	Numbers
1	Water Storage Tank	2
2	Honey Testing Lab	1
3	Honey Processing Unit	1
4	Bee Hive Manufacturing Unit	1
5	Honey Manufacturing Outlet	1
6	Honey Information Centre	1
7	Honey Store	1
8	Septic Tank	1

9	Generator Platform	1
10	Gents Toilet	1
11	Ladies Toilet	1

2. Objectives of the IBDC:

i. The centre will serve the purpose of role model for Scientific Beekeeping.

ii. The centre will help the beekeepers /farmers of the area in adopting scientific beekeeping and encourage/promote scientific beekeeping in an integrated manner in the State.

iii. The farmers/beekeepers will get all facilities relating to beekeeping at one place in the centre.

iv. The IBDC shall function as a knowledge and information hub for apiculture science and shall impart skills and capacity building in all aspects of beekeeping including knowledge about various kinds of bees (Apis cerana/stingless bee/Rock bee, etc), queen bee multiplication, honeybee disease diagnosis, extraction & processing units for honey, extraction of other bee hive products, development of quality nucleus stock/queen bees.

v. The centre will also function as a demonstration hub for all apiculture activities including setting up of Apiaries.

vi. The centre shall also capacitate the beekeepers on the collection, handling, storage, marketing and export of honey and other bee products.

Through focus on the overall development of scientific beekeeping & honey production, quality control, bee colony multiplication, bee box manufacturing, processing, capacity building & awareness, skill development, marketing etc., the IBDC would facilitate in developing the beekeeping industry as a whole in the State.

3. Scope of work:

The Expression of Interest (EoI) is being invited from interested and eligible agencies/firms for the following responsibilities/scope of work, but not limited to:

i. Operate and manage the daily operations of the Integrated Beekeeping Development Centre at Sambrak, North Garo Hills and in accordance with the objectives of the centre.

ii. Carry out regular training programmes on Apiculture and other aspects involved in the honey value chain including processing, packaging, branding, logistics, marketing strategies (sales/distribution), etc.

iii. Operationalize the bee box production unit of the centre to its full capacity to ensure production of quality bee boxes.

iv. Operationalize and maintain the honey processing unit of the centre as a production unit as well as a demonstration unit for capacity building.

v. Maintain bee colonies for demonstration purposes and to ensure timely availability of colonies to desirous beekeepers.

vi. Maintain bee flora within the perimeter of the centre to ensure sufficient food for the bee colonies being raised and maintained.

vii. Operate and maintain the testing lab of the centre for quality control of honey.

viii. The Agency shall also be responsible for:

- Designing short term training courses (3 to 5 days) and medium duration training courses in apiculture
- Designing Study Materials (Audio, Video, and print)
- Developing and delivering lectures
- Discussing exercise/quizzes and competitions
- Arranging hands on experience to the beekeepers and potential beekeepers
- Consistently incorporating the latest technology of apiculture in the training curriculum

ix. Undertake all related activities related to value chain development of honey and develop IBDC as a centre for knowledge, training and marketing in Meghalaya.

4. Qualification Criteria:

The Directorate of Horticulture shall evaluate the EOI as:

1	The applicant shall either be a single entity or joint venture/consortium, registered as a Private/Public Limited Company, Partnership Firm, Limited Liability Partnership, Society or Autonomous Organization or Government Body under respective acts in India with appropriate registrations GST, PAN etc.
2	The agency must have experience in working in the agriculture and allied sector and developed/ supported business enterprise/s through skill development training, knowledge management, market and financial linkages including brand and product development through scientific and innovative methodologies
3	The applicant should have experience in honey production, processing, and marketing. Preference would be given to applicants with experience of exporting honey.

4	Relevant experience of working with State Government, or PSU on agriculture and allied sector projects/ apiculture/ rural development/ education and training/ rural infrastructure/ related projects
5	The agency should have technically qualified and well experienced strong in-house resources as well as collaboration with leading technical institutions for apiculture
6	The agency/firm/society should submit a business plan detailing the following: ▪ Summary of applicant's understanding of honey value chain in Meghalaya ▪ Approach and methodology for undertaking the knowledge management, training, processing, and marketing activities at the IBDC with indicative timeline and proposed years of collaboration ▪ Profile of proposed team resources ▪ Overall business strategy ▪ Proposed revenue-sharing model with the department ▪ Any other innovative value proposition

Based on the qualification criteria detailed above, a detailed presentation will be sought by the screening committee which should include a summary of the supporting documents, past experience, and overview of the business plan submitted.

5. Clarification & amendments:

For any request received for clarification of this EOI document, the response with any amendment to this document shall be posted on the website http://www.megagriculture.gov.in for information of all the applicants. Applicants are advised to visit the website, for any amendments to the terms and conditions, change of dates and for award of shortlisted applications.

6. Sealing of envelopes & submission:

EOI should be submitted (duly signed on all the pages) on or before the 18th November 2026.

7. Documents to accompany EOI:

The applications shall be considered complete with the following documents:

i. Letter of Authorization for the authorised representative.
ii. Each page of the EOI duly seal and signed by the authorised person.
iii. Registration certificate, GST certificate, PAN etc.
iv. Expression of Interest in Form-I (Annexure-I)
v. Details of experience in Form-II (Annexure-II)

vi. Self-declaration in Form-III (Annexure-III)

vii. Format for Pre-bid queries in Form-IV (Annexure-IV)

viii. Supporting documents.

8. Validity of the EOI

The EOI shall remain valid for a period not less than 30 days after the submission deadline date.

9. Disclaimer

The Directorate of Horticulture reserves the right:

- To reject any or all applications without assigning any reasons thereof.
- To relax or waive any of the conditions stipulated in this document as deemed necessary without assigning any reasons thereof.
- To interpret, cancel or scrap the EOI without assigning any reason thereof.

Directorate of Horticulture
Meghalaya, Shillong.